

SAVE THE DATE



Biofit

FOSTERING
INNOVATION
& TRANSFER

The leading European partnering
event for early-stage deals and
investment rounds in the Life
Sciences field



**DECEMBER
7TH & 8TH
2020**

**9TH
EDITION**


**LILLE
FRANCE**

Sponsors:



Organisers:



Institutional partners:



With the support of:



BIOFIT AT A GLANCE

BioFIT is the leading partnering event in Europe for **technology transfer**, **academia-industry collaborations**, **early-stage innovation deals** and **pre-seed, seed and Series A investment rounds** in the field of Life Sciences.



1,300+
delegates

35+
countries
represented



WHO WILL YOU MEET?



30% TTOs, Research institutions, Academics



20% Pharma & Diagnostic companies



20% Emerging Biotech companies



15% Preclinical CROs and CDMOs



10% Pre-seed, seed and Series A investors



5% Professional services, consulting and law firms

INSIDE THE EVENT



ONE-TO-ONE MEETINGS



CONFERENCES



PITCH SESSIONS



EXHIBITION



WOULD-BE CEO

ONE-TO-ONE MEETINGS



TO MEET YOUR FUTURE PROJECT PARTNERS, OBTAIN FUNDING AND ACCELERATE INNOVATION



IDENTIFY >



INITIATE >



MEET >



DEVELOP

The partnering platform at BioFIT is powered by: inova

THEY TRUST US

PHARMA

Almirall | Astellas Pharma | Bayer | Boehringer Ingelheim | GSK | Ipsen Innovation | Kyowa Kirin Pharmaceutical | Lilly | Maruho Co | Merck | MSD | Novo Nordisk | Pfizer | Roche | Sanofi | Servier | Thea Open Innovation...

VETERINARY

Boehringer Ingelheim Animal Health | Ceva Animal Health | MSD Animal Health | Vetoquinol | Virbac | Zoetis...

BIOTECH & DIAG

Evotec | Genfit | Innate Pharma | LFB | Syngulon...

TTOs & ACADEMIA

Ascenion | CNRS | EMBLEM | INRA | Inserm Transfert | King's College | LifeArc | Max Planck Institute | NIH | Oxford University | Princeton University | Technion | TNO | Yissum...

INVESTORS (PRE-SEED, SEED, SERIES A)

Abingworth | Advent France Biotechnology | Asabys Partners | BioGeneration Ventures | Earlybird | European Investment Bank | Fournier-Majoie Foundation | Hadean Ventures | High-Tech Gründerfonds | Kurma Partners | Medicxi | M Ventures | Novo Seeds | Seventure Partners | Sofinnova Partners | Theodorus | Turenne Capital...

CONFERENCES



80

high-level speakers

Steered by a prestigious committee, the BioFIT 2020 conference programme is tailored to match the interests of every player of the sector. Rooted in four custom-made tracks, the 17 conference sessions bring together international experts to discuss the current stakes of the life sciences sector focusing on:

TRACK 1:

Best practices in academia-industry R&D collaborations

TRACK 2:

Nurturing and licensing early-stage assets

TRACK 3:

From pre-seed to Series A: Accessing early-stage investment

TRACK 4:

Animal Health Highlights

STEERING COMMITTEE

PHARMA, BIOTECH:

- **Adrian Carter**, Corporate Vice President and Global Head of Discovery Research Coordination, **Boehringer Ingelheim**
- **Damien Chopy**, Business Development Manager, **Roche**
- **Sami Chtourou**, Executive Vice President Innovation & Scientific Affairs, **LFB**
- **Florence Dal Degan**, R&D Innovation Sourcing Director, **Novo Nordisk**
- **Isabelle Dupin-Roger**, Director of External Opportunities, **Servier Pharmaceuticals**
- **Guy Hélin**, CEO, **Syngulon**
- **Stephan Lensky**, Chief Operating and Chief Business Officer, **EpimAb Biotherapeutics**
- **Sabrina Lesage**, Strategic Alliances Manager, **Pfizer**
- **Marie-Ange N'Zoutani**, Director, External Innovation Drug Discovery, Business Development & Licensing, **Sanofi**
- **Niharika Sharma**, Senior Analyst, **Roivant Sciences**
- **Joachim Vogt**, Director, Search and Evaluation, Western Europe, **AbbVie**
- **Nadine Weisslinger-Darmon**, Medical Director Specialty Products, Clinical Research & Academic Alliances, **GSK - GlaxoSmithKline**

ACADEMIA, TTOs:

- **Hervé Ansanay**, Operations Director, **SATT AxLR**
- **Jürgen Bauer**, Deputy Managing Director, **EMBLEM Technology Transfer**
- **Garold Breit**, CEO, **Breit Ideas LLP**
- **Jean-Luc Chagnaud**, Healthcare Business Development Manager & Intellectual Property Manager, **Aquitaine Science Transfert**
- **Yannick Champion**, Business Development Officer, **SATT Nord**
- **Caroline Dreyer**, President, **SATT Conectus**
- **Esther Lange**, Industry Liaison Manager, **Ascenion**

INVESTORS:

- **Frank Hensel**, Principal, **High-Tech Gründerfonds**
- **Jérôme Majoie**, General Manager, **Foundation Fournier-Majoie**
- **Daniel Parera**, Executive in Residence, **TVM Capital GmbH**
- **Zhizhong Yao**, Partner, **Sofinnova Partners**
- **Lotfi Yelles Chaouche**, Partner, **Theodorus Investment Funds**

ASSOCIATIONS, CLUSTERS:

- **Yohan Grosjean**, Communication Officer, **AFSSI - The French association of outsourcing and innovative companies**
- **Jean-Louis Hunault**, President, **SIMV - The French association of the animal health industry**
- **Christian Policard**, Member of the Board, Chairman of the Business Development Sub-Committee, **France Biotech**

PITCH SESSIONS

START-UP SLAMS

The Start-up Slams are a great opportunity for **young companies** (and particularly start-ups seeking to raise a seed or a Series A financing round) to showcase their project in front of potential partners and investors.

COLLABORATIVE AND LICENSING OPPORTUNITY PRESENTATIONS

The Collaborative and Licensing Opportunity Presentations are a great opportunity for **TTOs, universities, research institutes** and **companies** to showcase their early-stage technologies in front of potential partners, in order to entail a collaborative project and/or a licensing deal.

The selected candidates will be offered to present their project and receive advice and feedback (“speed-mentoring”) from a panel of experts.



The winners will be awarded as the most innovative start-up and the most promising technology in Life Sciences.



APPLY

BEFORE JULY 29TH, 2020

BE SELECTED

BY A JURY OF EXPERTS

PITCH

DURING BIOFIT

REGISTRATION

In the unique context of this year, **BioFIT organisers** and **its Steering Committee** made the decision to organise BioFIT together with MedFIT, the European partnering event for innovation partnerships and investment rounds in the **MedTech, diagnostic** and **digital health** sectors. Reduced rates are offered should you decide to attend both events.

REGISTRATION FEES

Fees per person (excl. VAT)	RATES FOR BIOFIT ONLY			RATES FOR BIOFIT & MEDFIT		
	EARLY BIRD Until July 29 th , 2020 incl.	REGULAR FEE From July 30 th to October 29 th , 2020 incl.	LATE REGISTRATION From October 30 th , 2020	EARLY BIRD Until July 29 th , 2020 incl.	REGULAR FEE From July 30 th to October 29 th , 2020 incl.	LATE REGISTRATION From October 30 th , 2020
Mature company (> 5 years old)	€ 1,199	€ 1,349	€ 1,484	€ 1,283	€ 1,443	€ 1,588
Investor (pre-seed, seed or Series A)	€ 1,199	€ 1,349	€ 1,484	€ 1,283	€ 1,443	€ 1,588
Cluster Association	€ 1,022	€ 1,149	€ 1,264	€ 1,094	€ 1,229	€ 1,352
TTO Research institution University	€ 799	€ 899	€ 999	€ 959	€ 1,079	€ 1,199
Emerging company (≤ 5 years old) SME (≤ 5 employees)	€ 488	€ 549	€ 604	€ 586	€ 659	€ 725
Academic research fellow/ associate	€ 399	€ 449	€ 494	€ 479	€ 539	€ 593

EXHIBITION FEES

(excl. VAT)	EARLY BIRD Until July 29 th , 2020 incl.	REGULAR FEE From July 30 th to October 29 th , 2020 incl.
Start-up corner 4 m² (incl. 1 full pass* ≤ 5 years old)	€ 1,650	€ 1,800
6 m² (incl. 1 full pass*)	€ 2,400	€ 2,600
9 m² (incl. 1 full pass*)	€ 3,500	€ 3,700
12 m² (incl. 1 full pass*)	€ 4,600	€ 4,800
18 m² (incl. 2 full pass*)	€ 6,800	€ 7,000

*The FULL PASS gives access to all BioFIT activities including the partnering platform to pre-organise one-to-one meetings.

SPONSORSHIP OPPORTUNITIES (excl. VAT)



◆ PLATINUM SPONSOR

€20,000

◆ SILVER SPONSOR

€11,000

◆ GOLD SPONSOR

€15,500

◆ BRONZE SPONSOR

€6,500

Please contact us for other sponsorship opportunities.

CONTACT

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EVENT VENUE

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